



*A World Class Port Operator*

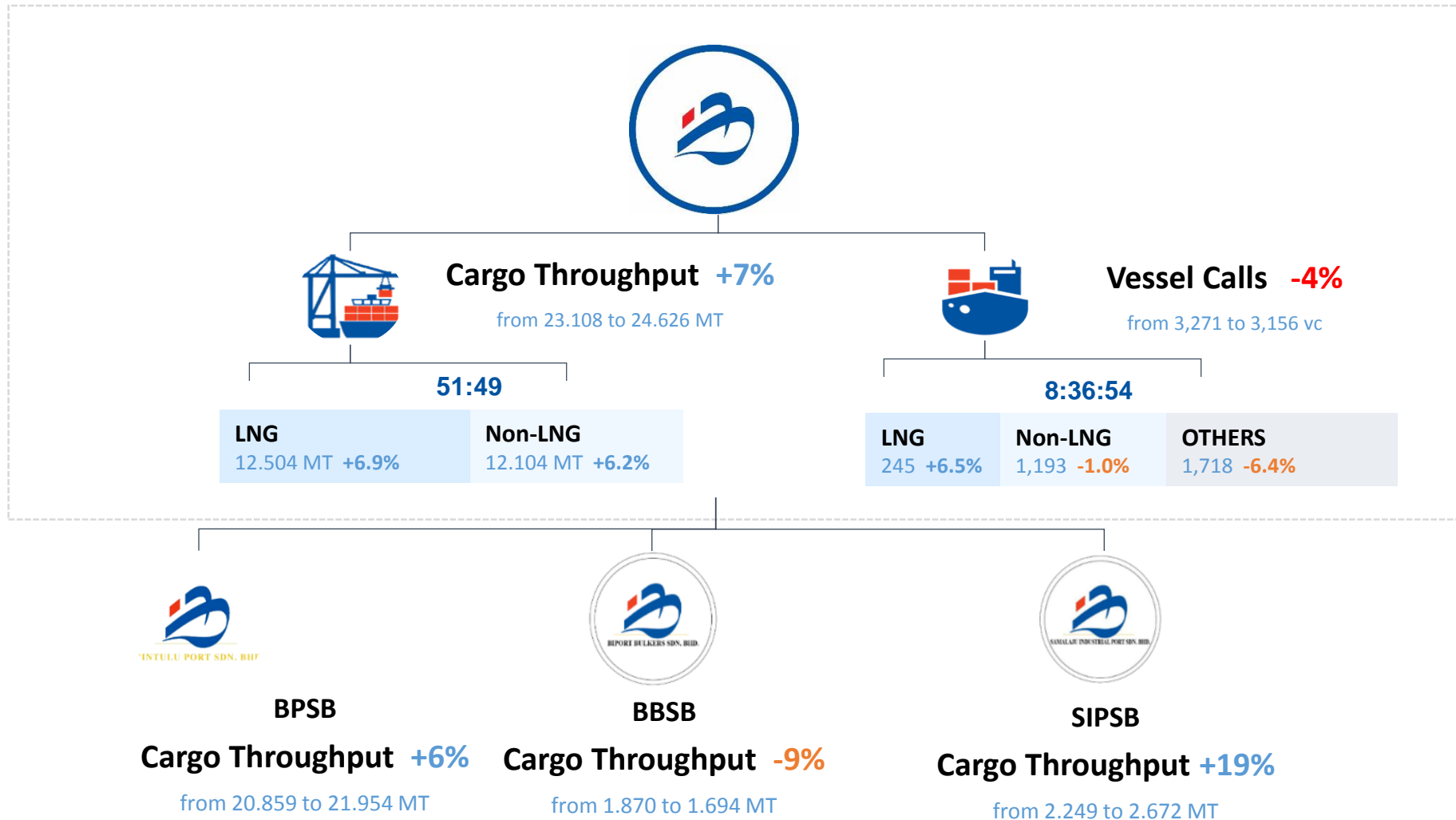


# **BINTULU PORT HOLDINGS BERHAD**

## **OPERATIONAL AND FINANCIAL RESULTS**

**2<sup>nd</sup> Quarter ended 30<sup>th</sup> June 2021**

# Group's Cargo Performance Highlights for January - June 2021



- MT – Million Tonnes
- vc – vessel calls



# Group's Cargo Performance for January - June 2021

## Highlights by Cargo Category



### LNG

+7%

from 11.698 MT  
to 12.504 MT



- Increase in export to **Japan (+2%), China (+49%)** and **Myanmar (+46%)**.
- China rebuilt inventories following a colder than average winter ahead of summer
- Myanmar is developing their 4,000MW of LNG-to-power projects and declining of domestic gas production.



### Palm Oil

-10%

from 1.871 MT  
to 1.686 MT



- Slow demand from main exporting countries, especially China.
- Low demand due to **high Crude Palm Oil (CPO) price**.
- **Low CPO stocks** and competition from other edible oils such as Soybean oils.



### Other Liquid +7%

from 2.686 MT  
to 2.869 MT



- Increased in demand for **Crude Oil/Condensate, Gas to Liquid (GTL) and Ammonia**.
- Higher export of GTL in 2021 due to technical problems faced by Shell MDS in year 2020.
- **Excess stocks for Ammonia** and healthy demand to Singapore and Philippines.



### Dry Bulk

+13%

from 3.247 MT  
to 3.665 MT



- Increased in import of **Samalaju Industrial Park (SIP)'s raw materials such as Coal, Alumina, Manganese Ore and Quartz**.
- Increased in export of **Manganese products** at SIP.
- Increased in import of **Cement, Clinker, Urea and Woodchip**.



### Break Bulk +18%

from 0.663 MT  
to 0.782 MT



- Increased in demand for **Woodbased** i.e. Plywood, Medium Density Fiberboard (MDF) & Veneer.
- Increased in import of **construction materials, heavy lift cargo and rice in bag**.
- Increased in export of **Aluminium products and Manganese products**.



### Container +14%

from 158,636 TEUs  
to 181,244 TEUs

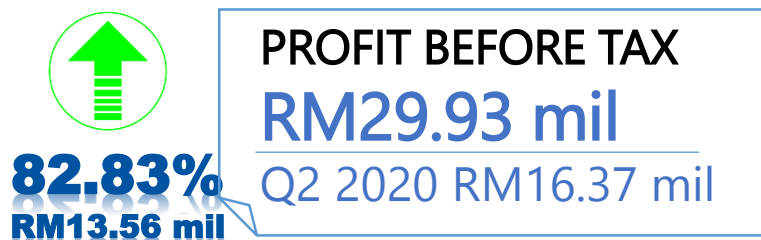
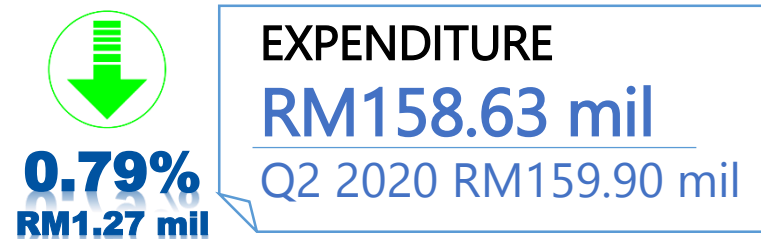
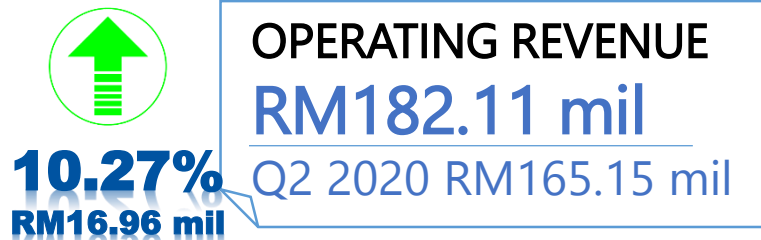


- **Export increased by 4%** contributed by the export of empty containers by 45% to China.
- **Import increased by 4%** for laden containers mostly from China (silicon related products, equipment and materials, wooden product, used cloths and vegetables) and followed by Egypt and Jordan for the import of fertilizers.
- **Transshipment increased by 44%** contributed by woodbased and general goods.



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## Group's Financial Highlights for Q2 2021 vs Q2 2020



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## Current Year Prospects

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The Group's performance for Year 2021 continues to be affected by the disruption in the supply chain in the logistics industry as the result of the unprecedented Covid-19 pandemic.

During the year under review, the handling of LNG cargo is still going to be the main revenue contributor to the Group. Other cargoes that are expected to show positive growth are containerized cargoes and cargoes from Samalaju operations.

